EMPLOYEE AF & DE

Sales Policy for

Employee, Armed Forces and Differently Enabled Clients

Objective

This policy defines preapproved discounts for selected category of clients as part of company's CSR and loyalty initiatives

Applicability

Discounts shall be offered to clients who belong to below mentioned set and discount level will be decided as per the proposed segment of project

1. Armed Forces (non civilian)
2. Differently Enabled
3. Employee of Lodha Group of Companies

Discounts

Category		Segment	
	Casa	Apirational	Hi End
Employee	90	180	207
Armed Forces (non – Civilian only) & differently-enabled	63	108	180

Operating Guidelines and Mode Required Documents

Armed Forces Discount**:** CSD (Canteen Stores Department) Smart Card with photo in **army uniform.**

Differently Enabled: Certificate stating complete disability (> 40%), issued by Medical boards of District Civil hospitals operating under Ministry of Social Justice and Empowerment.

Employee: Employee ID card + email confirming the purchase from official Id to sales manager Respective documents should be attached along with application form and relative discount code must be entered in Oasys.

Other Requirements

Person availing any of these discounts should be MAIN applicant in application form and first owner in registration. At no point, any additions/deletion/changes in applicants name will be allowed.

Brokerage

Brokerage will not be payable in any of such cases where benefits have been taken under Employee discount scheme.

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Frequently Accessed Links

Cancellation & Retention Policy | Possession process | Registration Process | Name Change Policy | Demand Generation process | Transfer Policy
Payment Handling Process | Customer Interaction Management Policy | Customer Interaction Tagging - L1, L2 & L3 | Customer DNC Process